

GLOBAL DELIVERY & CROSS-BORDER TAXATION SIMPLIFIED

FullWorks makes global shipping effortless with real-time integrations: **Avalara** for accurate US sales tax, VAT & GST; **Zonos** for landed-cost duties & customs in 200+ countries; and live carrier rates from **UPS, FedEx, ShipStation** (**DHL** and **DPD** also optional). Everything shows transparently at checkout in your branded shops or punch-out catalogues - no surprises for your corporate buyers.

Merchandisers control multicurrency rates and shipping uplifts directly in the dashboard to protect (or grow) margins. This connects seamlessly to our global fulfilment network (UK/EU/US/Asia/China DCs) and tariff-free sourcing options.

OVERVIEW: HOW IT WORKS WITH FULLWORKS

1. Buyer adds items to cart in their branded shop (e.g. Employee Rewards, Marketing Collateral, New Starter) or punches out from Ariba/Coupa/Oracle.
2. Real-time data appears instantly: stock, negotiated pricing, **Avalara** taxes, **Zonos** duties/customs/HS codes, and carrier rates from UPS/FedEx/ShipStation (or others).
3. Shipping + landed costs calculate automatically (multi-currency supported).
4. Cart completes or punches back; order routes to Mintsoft/Veeqo for kitting & fulfilment, if applicable.
5. You adjust currency rates or add shipping uplifts for profit - changes update live for every client.

BENEFITS FOR CORPORATE CLIENTS

- **No surprises or disputes** - duties, taxes and shipping shown at checkout (Zonos reports 70% drop in customer-service complaints).
- **Full compliance & control** - automated calculations across 190+ countries (Avalara) and 200+ countries (Zonos), with audit trails and role-based approvals.
- **Faster, cheaper global delivery** - real-time carrier visibility, tariff-free sourcing options, and local-region fulfilment reduce customs delays and carbon footprint.
- **Spend visibility** - everything integrates into dashboards and reports for accurate budgeting.

BENEFITS FOR YOU (THE MERCHANDISER)

- **Win more tenders** - demonstrate seamless global capability and compliance - corporates prioritise suppliers who eliminate cross-border friction.
- **Higher margins & AOV** - set your own multicurrency rates and shipping uplifts; bundle with specialised shops for 18–20% uplift potential.
- **Less admin** - one live dashboard updates pricing, duties and rates instantly across all clients; ShipStation automation optional for labels/tracking.

Ready to activate?

Simply contact your FullWorks account manager. We'll configure our integrations for you and launch in days. Let's make global delivery effortless and profitable for you.