

SOC 2 SECURITY: ENTERPRISE-GRADE PROTECTION FOR YOUR CLIENTS

FullWorks maintains SOC 2 compliance (in partnership with Delve), providing independent third-party assurance that our platform meets the highest standards for secure management of customer data. This accreditation covers the Trust Services Criteria - primarily Security, with additional focus on Availability, Processing Integrity, Confidentiality and Privacy. This ensures enterprise-grade protection for your clients' sensitive information across specialised shops, procurement integrations and global fulfilment. It aligns seamlessly with our GDPR compliance and punch-out capabilities.

BENEFITS FOR CORPORATE CLIENTS

- **Robust data protection** - Verified controls safeguard sensitive information in rewards programmes, procurement data and personalised orders against unauthorised access or breaches.
- **Compliance & risk reduction** - Meets large corporate security policies and supports regulatory requirements (including GDPR alignment), with full audit trails.
- **Simplified vendor due diligence** - Accelerates procurement approvals and reduces internal security reviews.
- **Greater peace of mind** - Enables secure punch-out shopping directly from their systems with real-time, compliant data exchange (see guide 'Procurement-ready integrations (Ariba, Coupa, Oracle & more)').

BENEFITS FOR YOU (THE MERCHANTISER)

- **Win more tenders & larger contracts** - SOC 2 is increasingly a prerequisite or powerful differentiator in enterprise RFPs; it builds instant credibility with corporates and helps secure preferred-vendor status for bigger programmes.
 - **Faster sales cycles** - Simplify security questionnaires and due diligence ("audit once, report many") so deals progress quickly to contract.
 - **Competitive edge** - Stand out from generic platforms that lack enterprise-level security.
 - **Operational excellence & trust** - Strengthens your overall offering, supports scalable growth and fosters deeper, longer-term client partnerships.
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WHY SOC 2 MAKES YOUR RELATIONSHIP 'STICKY'

By embedding verified, enterprise-grade security into your clients' daily procurement and merchandise workflows, SOC 2 turns your FullWorks-powered shops into a trusted, low-risk extension of their ecosystem. Corporate buyers gain confidence and compliance peace of mind, leading to preferred-vendor status, easier upsells, higher repeat business and reduced risk of competitors displacing you. Compliant suppliers consistently retain clients longer and capture more corporate spend.

Ready to leverage SOC 2 in your pitches?

Include our accreditation in tenders, demo stores and proposals - we can provide supporting materials or facilitate secure sharing of the report (subject to NDA, where required). Simply get in touch with your FullWorks account manager. Let's position your stores as the secure, enterprise-ready choice and win bigger corporate contracts together.

SOC 2 Security: Your Enterprise-Grade Advantage to Scale Sales

Benefits for Your Corporate Clients



Enterprise-Grade Data Protection

Verified controls safeguard sensitive information in rewards programmes and procurement data.



Simplified Vendor Due Diligence

SOC 2 accreditation accelerates procurement approvals and reduces the need for internal security reviews.



Secure 'Punch-Out' Integration

Enables real-time, compliant shopping directly from the client's existing procurement systems.



FullWorks maintains SOC 2 compliance, providing third-party assurance that customer data is managed to the highest security standards. This accreditation streamlines the procurement process, ensures GDPR alignment, and transforms your digital shops into a trusted extension of a corporate client's ecosystem.



**FullWorks
SOC 2
Compliance**

Strategic Advantages for Merchandisers

Win More Enterprise Tenders

SOC 2 is a powerful differentiator that builds instant credibility during the RFP process.



Faster Sales Cycles

Simplify security questionnaires using the "audit once, report many" approach to close deals quickly.



Increased Client Retention

Embedding secure workflows makes your shops a "sticky," low-risk extension of the client's ecosystem.

