

GLOBAL DELIVERY & CROSS-BORDER TAXATION SIMPLIFIED

FullWorks makes global shipping effortless with real-time integrations: **Avalara** for accurate US sales tax, VAT & GST; **Zonos** for landed-cost duties & customs in 200+ countries; and live carrier rates from **UPS, FedEx, ShipStation (DHL and DPD also optional)**. Everything shows transparently at checkout in your branded shops or punch-out catalogues - no surprises for your corporate buyers.

Merchandisers control multicurrency rates and shipping uplifts directly in the dashboard to protect (or grow) margins. This connects seamlessly to our global fulfilment network (UK/EU/US/Asia/China DCs) and tariff-free sourcing options.

OVERVIEW: HOW IT WORKS WITH FULLWORKS

1. Buyer adds items to cart in their branded shop (e.g. Employee Rewards, Marketing Collateral, New Starter) or punches out from Ariba/Coupa/Oracle.
2. Real-time data appears instantly: stock, negotiated pricing, **Avalara** taxes, **Zonos** duties/customs/HS codes, and carrier rates from UPS/FedEx/ShipStation (or others).
3. Shipping + landed costs calculate automatically (multi-currency supported).
4. Cart completes or punches back; order routes to Mintsoft/Veeqo for kitting & fulfilment, if applicable.
5. You adjust currency rates or add shipping uplifts for profit - changes update live for every client.

BENEFITS FOR CORPORATE CLIENTS

- **No surprises or disputes** - duties, taxes and shipping shown at checkout (Zonos reports 70% drop in customer-service complaints).
- **Full compliance & control** - automated calculations across 190+ countries (Avalara) and 200+ countries (Zonos), with audit trails and role-based approvals.
- **Faster, cheaper global delivery** - real-time carrier visibility, tariff-free sourcing options, and local-region fulfilment reduce customs delays and carbon footprint.
- **Spend visibility** - everything integrates into dashboards and reports for accurate budgeting.

BENEFITS FOR YOU (THE MERCHANTISER)

- **Win more tenders** - demonstrate seamless global capability and compliance - corporates prioritise suppliers who eliminate cross-border friction.
- **Higher margins & AOV** - set your own multicurrency rates and shipping uplifts; bundle with specialised shops for 18–20% uplift potential.
- **Less admin** - one live dashboard updates pricing, duties and rates instantly across all clients; ShipStation automation optional for labels/tracking.

Ready to activate?

Simply contact your FullWorks account manager. We'll configure our integrations for you and launch in days. Let's make global delivery effortless and profitable for you.

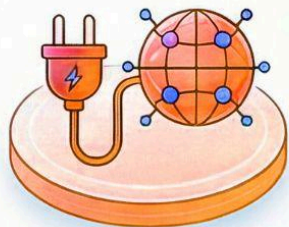


Global Delivery & Cross-Border Taxation Simplified

Streamlines international e-commerce by integrating real-time tax, duty and shipping data for a seamless checkout and boosted profitability.

THE THREE-STEP IMPLEMENTATION

STRATEGIC BUSINESS BENEFITS



Plug In: Real-Time Integrations

Connect Avalara for taxes and Zonos for landed-cost duties across 200+ countries.



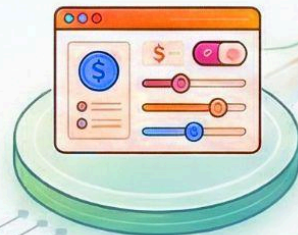
Avalara:
US Sales Tax,
VAT & GET
(190+ Countries)



Zonos:
Duties, Customs
& HS Codes
(200+ Countries)

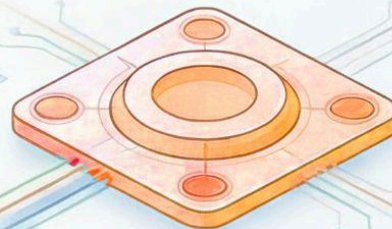


Carriers:
UPS, FedEx,
ShipStation
(Global Reach)



Layer On: Control Your Margins

Set custom multicurrency rates and shipping uplifts directly within the live dashboard.



Optimise: Global Fulfilment

Route orders automatically to regional centres in the UK, EU, US, and Asia.



70%
Reduction in
Customer
Complaints



18-20%
Potential
Margin Uplift



**Total Global
Compliance**



Transparent landed costs at checkout eliminate shipping disputes and "surprise" fees for buyers.



Achieve higher average order values through specialised shops and strategic multicurrency pricing.



Automated tax calculations and audit trails ensure full compliance across 190+ countries.